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stickley furniture price list

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Understanding Stickley Furniture Price List: A Complete Guide

When you think of timeless craftsmanship, premium hardwoods, and a legacy that spans over a century, Stickley furniture inevitably comes to mind. Known for its commitment to quality and the “Stickley Way” of building, the brand has become a benchmark for American-made, heirloom furniture. If you’re exploring Stickley pieces or simply curious about the price ranges, this guide will walk you through the Stickley furniture price list, the factors that shape it, and how to make an informed purchase.

1. A Brief History of Stickley Furniture

The Roots of a Heritage Brand

Founded in 1892 by William Henry Stickley, Stickley Furniture has been synonymous with the American Arts and Crafts movement. The company’s early focus was on simple, functional design that celebrated natural materials. Over the decades, Stickley expanded its product line to include living rooms, bedrooms, dining rooms, and even office furniture, all built on the same principles of durability and aesthetic integrity.

Stickley’s Design Philosophy

Stickley’s signature style—clean lines, generous proportions, and an emphasis on the beauty of wood—has remained consistent. The brand’s “Stickley Way” of construction, which includes hand-sanded surfaces, solid joinery, and a commitment to no shortcuts, is what sets it apart. These design choices are reflected in the price, as premium craftsmanship comes at a premium.

2. Stickley Product Categories and Typical Price Ranges

Stickley offers a broad range of furniture, each category featuring its own price range. Below is an overview of the main categories and approximate price points based on current Stickley offerings.

2.1 Living Room Furniture

- Sectional Sofas: $2,500 – $6,000
- Loveseats: $1,200 – $2,800
- Accent Chairs: $900 – $2,200
- Sideboards & Buffets: $1,800 – $4,500

2.2 Bedroom Furniture

- Bed Frames: $1,200 – $3,500
- Dresser Sets: $1,500 – $4,000
- Nightstands: $400 – $1,200
- Wardrobes: $2,000 – $5,000

2.3 Dining Room Furniture

- Dining Tables: $1,800 – $4,800
- Dining Chairs: $400 – $1,200 per chair
- Buffets & Sideboards: $1,500 – $4,000

2.4 Office Furniture

- Desks: $1,200 – $3,500
- Bookcases: $800 – $2,500
- Chairs: $600 – $1,800

2.5 Specialty & Custom Pieces

Stickley also offers custom-built furniture, which can significantly exceed the standard price ranges. Customization includes wood species, finishes, dimensions, and hardware choices. These pieces often start at $3,000 and can go well beyond $10,000 depending on specifications.

3. Key Factors Influencing Stickley Furniture Prices

While the base price of Stickley pieces is already high, several variables can affect the final cost. Understanding these factors helps you anticipate the price and make a better decision.

3.1 Wood Species

Stickley uses premium hardwoods such as oak, walnut, maple, and cherry. The cost of the wood itself can vary widely. For example, a walnut table will typically cost more than an oak one due to the rarity and finish quality of walnut.

3.2 Finish and Surface Treatment

Stickley offers a range of finishes, from matte to high-gloss. Each finish requires a different number of coats and drying time. A more elaborate finish can add a few hundred dollars to the final price.

3.3 Joinery and Construction Techniques

All Stickley furniture is built using traditional joinery—mortise and tenon, dovetail, and scarf joints. The labor-intensive nature of these techniques contributes to the price. Stickley's commitment to hand-assembled pieces ensures a high level of quality, but it also increases the cost.

3.4 Size and Dimensions

Standard dimensions are priced, but anything beyond those dimensions—such as a custom-length dining table—will incur additional charges. Stickley's price list typically includes a size chart, and any deviation from the standard size triggers a price adjustment.

3.5 Hardware and Accessories

From brass pulls to custom hinges, the choice of hardware can impact the cost. Stickley offers a range of hardware options that can add to the overall price.

3.6 Shipping, Handling, and Installation

Stickley furniture is heavy and delicate. Shipping costs can range from $150 to $500 depending on distance. Some retailers offer free shipping for large orders, while others charge extra. Installation fees may also apply if you require a professional to assemble or set up your furniture.

4. How to Find the Stickley Furniture Price List

Stickley's official price list is not published in a single downloadable PDF, but you can access pricing information through several reliable channels.

4.1 Stickley's Official Website

Visit the Stickley website and navigate to the “Products” section. Each product page lists the base price, dimensions, and available finishes. For custom orders, you can request a quote by filling out the contact form or calling the sales team.

4.2 Authorized Retailers and Showrooms

Authorized Stickley retailers maintain updated price lists. Many showrooms provide printed catalogs or digital price sheets upon request. Visiting a showroom allows you to see the furniture in person and discuss pricing details with a sales associate.

4.3 Online Marketplaces

Platforms such as **eBay** and **Chairish**list both new and used Stickley pieces. While these sites can give a rough idea of market prices, they may not reflect the official price list. Always cross-check with Stickley or an authorized dealer for accuracy.

4.4 Industry Publications and Trade Shows

Furniture trade shows, such as the International Contemporary Furniture Fair (ICFF), often feature Stickley booths with price lists. Industry magazines may also publish pricing guides during special editions.

5. Buying Stickley Furniture: Tips and Tricks

Purchasing Stickley furniture is an investment, and making an informed decision can save you time and money.

5.1 Define Your Needs and Budget

Start by listing the pieces you need and the budget you’re willing to allocate. Stickley’s price ranges can help you narrow down options that fit within your financial plan.

5.2 Compare Finishes and Wood Options

Different finishes and wood species can change the price substantially. If you’re flexible, consider less expensive woods or simpler finishes to reduce costs.

5.3 Ask About Promotions and Discounts

Authorized dealers occasionally run promotions, especially during holiday sales or clearance events. Always inquire about potential discounts or bundled offers.

5.4 Verify Warranty and Service Terms

Stickley offers a limited lifetime warranty on its furniture. Confirm the exact terms—what’s covered, how to file a claim, and whether the warranty is transferable if you resell the piece.

5.5 Check Shipping and Handling Policies

Understand the shipping costs, delivery times, and any installation or assembly fees. Some retailers provide free delivery for large orders, while others may charge based on distance.

5.6 Consider Customization Carefully

Custom pieces can be tailored to your exact specifications but come at a higher price. Make sure the custom options you choose align with your needs and justify the additional cost.

6. The Resale Value of Stickley Furniture

Stickley pieces often hold their value—or even appreciate—over time. The brand’s reputation for durability,

combined with limited production runs, makes it a desirable collectible.

6.1 Factors That Preserve Value

- High-quality construction and materials
- Limited edition releases
- Strong brand recognition
- Low maintenance and repair needs

6.2 Selling Stickley Furniture

When selling, use reputable platforms like **Chairish**, **1stDibs**, or local antique shops. Provide a clear description, high-resolution photos, and any documentation, such as the original price list or warranty card.

7. Frequently Asked Questions

7.1 Is Stickley furniture worth the price?

Many owners agree that the craftsmanship, durability, and timeless design justify the higher cost. Stickley furniture is built to last a lifetime and can become a family heirloom.

7.2 How can I find a Stickley dealer near me?

Use the “Find a Dealer” feature on the Stickley website. Enter your ZIP code or city, and the system will list authorized retailers in your area.

7.3 What is the Stickley warranty?

Stickley offers a limited lifetime warranty covering defects in workmanship and materials. The warranty does not cover normal wear and tear, accidental damage, or modifications made by the owner.

7.4 Can I order Stickley furniture online?

Yes, many authorized retailers and the Stickley website allow online ordering. However, for custom pieces, you may need to consult with a sales representative to finalize specifications.

8. Conclusion

Stickley furniture price list reflects a blend of premium materials, meticulous craftsmanship, and a storied heritage. While the cost may seem steep, the investment pays off through lasting quality, design versatility, and potential resale value. By understanding the factors that influence price, knowing where to find accurate pricing information, and following smart buying practices, you can confidently select Stickley pieces that will enhance your home for generations.

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